# Cash Flow Summary

# **Current Situation**

# For Andrew James Elliott and Jenny Elliott

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# Important Notes

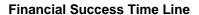
This report illustrates your financial lifestyle, or your hypothetical cash flow and its effects on your net worth. This analysis provides only broad, general guidelines, which may be helpful in shaping your thinking about your planning needs. It can serve as a guide for discussions with your professional advisers. The quality of this analysis is dependent upon the accuracy of data provided by you. Calculations contained in this analysis are estimates only.

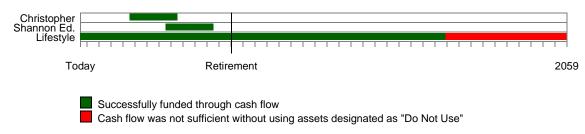
Actual results may vary substantially from the figures shown. All rates of return are hypothetical and are not a guarantee of future performance of any asset, including insurance or other financial products. All inflation rates are estimates provided by you.

This analysis contains very specific computations concerning the value of your assets today. These computations are based on assumptions you provided concerning the value of your assets today and the rate at which the assets will appreciate. These assumptions must be carefully reviewed for their reasonableness. These assumptions are only a "best guess". The actual values, rates of growth, and tax rates may be significantly different from those illustrated. The actual taxes due may be significantly greater or smaller than those illustrated. No guarantee can be made regarding values and taxes when actual appreciation rates and tax rates cannot be known at this time.

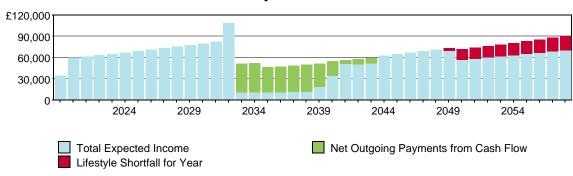
For illustrative purposes, many assumptions must be made concerning the sale of properties or the change of property ownership. These are for illustrative purposes and not to be considered as legal advice; only your solicitors or legal counsel should provide such advice. No legal or accounting advice is being rendered either by this report or through any other oral or written communications. Please discuss legal and accounting matters directly with your advisers in each of those areas. Because your planning concerns and goals may change in the future, periodically monitoring actual results and making appropriate adjustments are essential components of your programme. Annual updating allows a year of estimated values to be replaced with actual results and can be very helpful in your determining whether your plans are on your desired course.

Strategies may be proposed during the course of planning, including the acquisition of insurance and other financial products. When this occurs, additional information about the specific product (including a prospectus, if required) will be provided for your review.

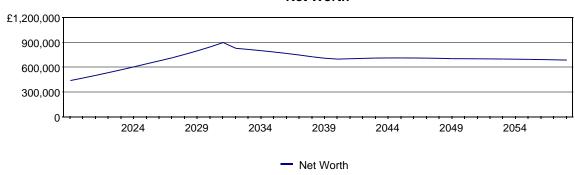




## **Summary of Cash Flow Process**



#### **Net Worth**



YEARS 2019 - 2028

Current Situation, Cash Flow Summary										
End of Year	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Incoming Cash Flow										
Salary										
Harris Engineering	4,900	8,652	8,912	9,179	9,454	9,738	10,030	10,331	10,641	10,960
The Tea Tree	4,550	8,034	8,275	8,523	8,779	9,042	9,314	9,593	9,881	10,177
Other Income Dividend	24,500	43,260	44,558	45,895	47,271	48,690	50,150	51,655	53,204	54,800
Disability	0	0	0	0	0	0	0	0	0	0
State Benefits										
Jenny's Government Benefits	0	0	0	0	0	0	0	0	0	0
Andrew's Government Benefits	0	0	0	0	0	0	0	0	0	0
Earnings (Cash Dividends)	<i>c</i> 1	110	115	110	122	126	120	122	127	141
Inherited BT Shares	64	112	115	119	122	126	130	133	137	141
Retirement Plan Distributions Harris Engineering Money Purchase	0	0	0	0	0	0	0	0	0	0
Jenny Stakeholder	0	0	0	0	0	0	0	0	0	0
Personal Pension	0	0	0	0	0	0	0	0	0	0
Retained Final Salary Pension	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income Tax Refund	0	0	0	0	0	0	0	0	0	0
income Tax Retund	Ü									
Total Expected Income	34,014	60,058	61,860	63,715	65,627	67,596	69,623	71,712	73,863	76,079
Outgoing Payments										
Basic Expenses										
Final Expenses Andrew	0	0	0	0	0	0	0	0	0	0
Final Expenses Jenny Retirement Living Expenses	0	0	0	0	0	0	0	0	0	0
Living Expenses	16,800	29,664	30,554	31,471	32,415	33,387	34,389	35,420	36,483	37,577
ABC Term	322	552	552	552	552	552	552	552	552	552
Disability	378	648	648	648	648	648	648	648	648	648
Education & Specific Needs	0	0	0	0	3,517	8,695	8,955	9,224	5,542	0
University University	0	0	0	0	0,517	8,093 0	8,933 0	3,843	9,501	9,786
Loan Payments								2,0.0	-,	-,
Loan for Family Home	4,410	7,560	7,560	7,560	7,560	7,560	7,560	7,560	7,560	7,560
Retirement Plan Contributions										
Harris Engineering Money Purchase	700	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200
Jenny Stakeholder Personal Pension	350 700	600 1,200								
Retained Final Salary Pension	0	0	0	0	0	0	0	0	0	1,200
Miscellaneous										
Discretionary Spending	3,955	7,782	8,304	8,874	6,646	2,094	2,477	1,811	1,208	3,696
Tax Deductions										
Harris Engineering	0	0	0	0	0	0	0	0	0	0
The Tea Tree	0	0	0	0	0	0	0	0	0	0
National Insurance Deductions Harris Engineering	0	0	0	0	0	0	0	0	0	0
The Tea Tree	0	0	0	0	0	0	0	0	0	0
Tax Payments										
Income Taxes	1,033	2,983	3,137	3,264	3,396	3,530	3,668	3,811	3,940	4,089
Total Outgoing Payments	28,648	52,189	53,755	55,368	57,734	59,465	61,249	65,870	68,434	66,908
Total Outgoing Fayinelits	20,040	32,109	J3,133	33,300	31,134	39,403	01,249	03,070	00,434	00,300

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YEARS 2019 - 2028

End of Year	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Adjustments for Cash Flow										
Total Expected Income	34,014	60,058	61,860	63,715	65,627	67,596	69,623	71,712	73,863	76,079
Plus Adjustments										
Available Cash	0	0	0	0	0	0	0	0	0	0
Loan Proceeds Assets Used for Cash Flow	0	0	0	0	0	0	0	0	0	0
Total Outgoing Payments	28,648	52,189	53,755	55,368	57,734	59,465	61,249	65,870	68,434	66,908
Annual Shortfall (if any)	0	0	0	0	0	0	0	0	0	0
Total Worth										
Assets										
Bank Account	0	0	0	0	0	0	0	0	0	0
Cash Account	0	0	0	0	0	0	0	0	0	0
Building Society	20,205	28,702	37,653	47,077	56,288	65,974	76,153	84,050	91,691	103,329
Inherited BT Shares Family Home	8,551 371,595	8,805 379,027	9,066 386,607	9,334 394,339	9,611 402,226	9,896 410,271	10,190 418,476	10,492 426,846	10,803 435,383	11,123 444,090
Average Car Value	17,008	17,518	18,044	18,585	19,142	19,717	20,308	20,918	21,545	22,191
Pension Tax-free Cash Proceeds	0	0	0	0	0	0	20,500	0	0	0
ABC ISA Andrew	4,017	4,223	4,439	4,666	4,904	5,155	5,419	5,696	5,988	6,294
ABC ISA Jenny	9,713	10,210	10,733	11,282	11,859	12,466	13,104	13,774	14,479	15,220
Investment Bond	17,964	18,845	19,770	20,740	21,758	22,825	23,945	25,120	26,353	27,646
Harris Engineering Money Purchase	30,084	34,069	38,216	42,532	47,024	51,699	56,565	61,628	66,898	72,383
Jenny Stakeholder Personal Pension	13,350 30,559	15,420 33,664	17,596 36,927	19,883 40,358	22,288 43,964	24,815 47,754	27,472 51,739	30,265 55,927	33,200 60,330	36,286 64,958
Total Assets	<b>523,046</b>	550,482	<b>579,050</b>	608,797	639,065	670,573	<b>703,370</b>	<b>734,716</b>	<b>766,669</b>	803,520
Liabilities	020,040	000,402	010,000	000,707	000,000	010,010	100,010	104,110	100,000	000,020
Loan for Family Home	82,573	78,648	74,543	70,250	65,759	61,063	56,150	51.011	45,637	40,016
Income Taxes	02,575	78,048	74,545	70,230	03,739	01,003	0,150	0	45,057	40,010
Total Liabilities	82,573	78,648	74,543	70,250	65,759	61,063	56,150	51,011	45,637	40,016
Cumulative Shortfall	0	0	0	0	0	0	0	0	0	0
Net Worth	440,473	471,834	504,507	538,547	573,306	609,511	647,220	683,705	721,032	763,505
Summary										
Total Assets	523,046	550,482	579,050	608,797	639,065	670,573	703,370	734,716	766,669	803,520
Total Liabilities	82,573	78,648	74,543	70,250	65,759	61,063	56,150	51,011	45,637	40,016
Net Worth of Clients	440,473	471,834	504,507	538,547	573,306	609,511	647,220	683,705	721,032	763,505
	•	•	•		•	•	•	,	•	•
Total Net Holdings	440,473	471,834	504,507	538,547	573,306	609,511	647,220	683,705	721,032	763,505

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YEARS 2029 - 2038

Current Situation, Cash Flow Summary										
End of Year	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Incoming Cash Flow										
Salary										
Harris Engineering The Tea Tree	11,289 10,483	11,628 10,797	11,976 11,121	8,224 0	0	0	0	0	0	0
	10,463	10,797	11,121	U	U	U	U	U	U	U
Other Income Dividend	56,444	58,138	59,882	41,119	0	0	0	0	0	0
Disability	0	0	0	0	ő	ő	ő	0	0	ő
State Benefits										
Jenny's Government Benefits	0	0	0	0	0	0	0	0	0	0
Andrew's Government Benefits	0	0	0	0	0	0	0	0	0	0
Earnings (Cash Dividends) Inherited BT Shares	146	150	154	159	164	169	174	179	184	190
	140	130	134	139	104	109	174	179	104	190
Retirement Plan Distributions Harris Engineering Money Purchase	0	0	0	23,698	0	0	0	0	0	0
Jenny Stakeholder	0	0	0	13,256	1,577	1,577	1,577	1,577	1,577	1,577
Personal Pension	0	0	0	22,154	3,165	3,165	3,165	3,165	3,165	3,165
Retained Final Salary Pension	U	0	0	1,667	5,150	5,305	5,464	5,628	5,796	5,970
Miscellaneous Income Tax Refund	0	0	0	0	0	0	0	0	0	0
Total Expected Income	78,362	80,712	83,134	110,276	10,055	10,215	10,379	10,548	10,722	10,901
Outgoing Payments										
Basic Expenses										
Final Expenses Andrew	0	0	0	0	0	0	0	0	0	0
Final Expenses Jenny Retirement Living Expenses	0	0	0	0 14,098	0 43,563	0 44,869	0 46,216	0 47,602	0 49,030	0 50,501
Living Expenses	38,705	39,866	41,062	28,196	0	0	0	0	0	0
ABC Term Disability	552 648	552 648	552 648	552 432	552 0	230	0	0	0	0
•	046	046	046	432	U	U	U	U	U	U
Education & Specific Needs University	0	0	0	0	0	0	0	0	0	0
University	10,079	6,056	0	0	0	0	0	0	0	0
Loan Payments										
Loan for Family Home	7,560	7,560	7,560	7,560	7,560	7,560	431	0	0	0
Retirement Plan Contributions										
Harris Engineering Money Purchase Jenny Stakeholder	1,200 600	1,200 600	1,200 600	800 0	0	0	0	0	0	0
Personal Pension	1,200	1,200	1,200	800	0	0	0	0	0	0
Retained Final Salary Pension	0	0	0	0	0	0	0	0	0	0
Miscellaneous										
Discretionary Spending	4,127	6,891	11,000	5,538	0	0	0	0	0	0
Tax Deductions	0	0	0	0	0	0				0
Harris Engineering The Tea Tree	0	0	0	0	0	0	0	0	0	0
National Insurance Deductions	Ŭ	•	ŭ	ŭ	•	· ·	· ·	•	•	3
Harris Engineering	0	0	0	0	0	0	0	0	0	0
The Tea Tree	0	0	0	0	0	0	0	0	0	0
Tax Payments										
Income Taxes	4,248	4,414	4,600	2,527	12	0	0	0	0	0
Total Outgoing Payments	68,919	68,987	68,422	60,504	51,687	52,659	46,647	47,602	49,030	50,501

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YEARS 2029 - 2038

End of Year	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Adjustments for Cash Flow										
Total Expected Income	78,362	80,712	83,134	110,276	10,055	10,215	10,379	10,548	10,722	10,901
Plus Adjustments										
Available Cash Loan Proceeds	0	0	0	0	0	0	0	0	0	0
Assets Used for Cash Flow	0	0	0	0	41,631	42,445	36,268	37,054	38,308	39,600
Total Outgoing Payments	68,919	68,987	68,422	60,504	51,687	52,659	46,647	47,602	49,030	50,501
Annual Shortfall (if any)	0	0	0	0	0	0	0	0	0	0
Total Worth										
Assets										
Bank Account	0	0	0	0	0	0	0	0	0	0
Cash Account	0	0	0	0	0	0	0	0	0	0
Building Society	115,538	130,349	148,567	229,805	200,021	162,142	129,551	95,346	59,007	20,442
Inherited BT Shares	11,453	11,792	12,142	12,502	12,873	13,254	13,647	14,052	14,468	14,897
Family Home	452,972	462,032	471,272	480,698	490,312	500,118	510,120	520,323	530,729	541,344
Average Car Value	22,857 0	23,543	24,249 0	24,977	25,726 0	26,498 0	27,293 0	28,111	28,955 0	29,823
Pension Tax-free Cash Proceeds ABC ISA Andrew	6,616	6,955	7,311	6,337 7,685	8,078	8,491	8,925	9,382	9,862	10,367
ABC ISA Andrew ABC ISA Jenny	15,998	16,817	17,677	18,581	19,532	20,531	21,582	22,686	23,847	25,067
Investment Bond	29,003	30,426	31,919	0	0	20,331	21,362	0	23,847	23,007
Harris Engineering Money Purchase	78,091	84,032	90,215	71,807	74,732	77,777	80,946	84,243	87,676	91,248
Jenny Stakeholder	39,529	42,939	46,523	0	0	0	0	0	0	0
Personal Pension	69,822	74,936	80,311	0	0	0	0	0	0	0
Total Assets	841,880	883,820	930,186	852,391	831,272	808,811	792,064	774,143	754,543	733,187
Liabilities										
Loan for Family Home	34,136	27,986	21,554	14,827	7,790	430	0	0	0	0
Income Taxes	0	0	0	0	0	0	0	0	0	0
Total Liabilities	34,136	27,986	21,554	14,827	7,790	430	0	0	0	0
Cumulative Shortfall	0	0	0	0	0	0	0	0	0	0
Net Worth	807,744	855,833	908,631	837,565	823,483	808,382	792,064	774,143	754,543	733,187
Summary										
Total Assets	841,880	883,820	930,186	852,391	831,272	808,811	792,064	774,143	754,543	733,187
Total Liabilities	34,136	27,986	21,554	14,827	7,790	430	0	0	0	0
Net Worth of Clients	807,744	855,833	908,631	837,565	823,483	808,382	792,064	774,143	754,543	733,187
	•	•	•	•	•	•	•		•	•
Total Net Holdings	807,744	855,833	908,631	837,565	823,483	808,382	792,064	774,143	754,543	733,187

YEARS 2039 - 2048

Current Situation, Cash Flow	w Summary										
	End of Year	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048
<b>Incoming Cash Flow</b>											
Salary											
Harris Engineering		0	0	0	0	0	0	0	0	0	0
The Tea Tree		0	0	0	0	0	0	0	0	0	0
Other Income											
Dividend		0	0	0	0	0	0	0	0	0	0
Disability		U	U	U	U	U	U	U	U	0	U
State Benefits Jenny's Government Benefits		0	0	16,789	17,292	17,811	18,346	18,896	19,463	20,047	20,648
Andrew's Government Benefits		5,275	16,300	16,789	17,292	17,811	18,346	18,896	19,463	20,047	20,648
Earnings (Cash Dividends)		-,	- /	.,	.,.	.,-	-,-	.,	.,	-,-	-,-
Inherited BT Shares		152	3	0	0	0	0	0	0	0	0
Retirement Plan Distributions											
Harris Engineering Money Purchase		2,000	6,180	6,365	4,371	4,966	14,879	15,864	16,509	17,159	17,828
Jenny Stakeholder		1,577	1,577	1,577	1,577	1,577	1,577	1,577	1,577	1,577	1,577
Personal Pension		3,165	3,165	3,165	3,165	3,165	3,165	3,165	3,165	3,165	3,165 8,024
Retained Final Salary Pension		6,149	6,334	6,524	6,720	6,921	7,129	7,343	7,563	7,790	8,024
Miscellaneous Income Tax Refund		0	0	0	0	0	0	0	0	0	0
income Tax Refund		U	U	Ü	U	U	U	Ü	U	U	U
Total Expected Income		18,318	33,558	51,208	50,417	52,251	63,440	65,740	67,739	69,784	71,889
Outgoing Payments											
Basic Expenses											
Final Expenses Andrew		0	0	0	0	0	0	0	0	0	0
Final Expenses Jenny		0	0	0	0	0	0	0	0	0	0
Retirement Living Expenses Living Expenses		52,016 0	53,576 0	55,184 0	56,839 0	58,544 0	60,301 0	62,110 0	63,973 0	65,892 0	67,869 0
ABC Term		0	Ö	0	0	ő	0	0	0	0	0
Disability		0	0	0	0	0	0	0	0	0	0
Education & Specific Needs											
University		0	0	0	0	0	0	0	0	0	0
University		0	0	0	0	0	0	0	0	0	0
Loan Payments		0	0	0	0	0	0	0	0	0	0
Loan for Family Home		0	0	0	0	0	0	0	0	0	0
Retirement Plan Contributions	S	0	0	0	0	0	0	0	0	0	0
Harris Engineering Money Purchase Jenny Stakeholder		0	0	0	0	0	0	0	0	0	0
Personal Pension		0	Ö	Ö	ő	ő	0	0	0	ő	Ö
Retained Final Salary Pension		0	0	0	0	0	0	0	0	0	0
Miscellaneous											
Discretionary Spending		0	0	0	0	0	0	0	0	0	0
Tax Deductions											
Harris Engineering		0	0	0	0	0	0	0	0	0	0
The Tea Tree		Ü	0	0	U	0	U	Ü	0	0	Ü
National Insurance Deduction Harris Engineering	ıs	0	0	0	0	0	0	0	0	0	0
The Tea Tree		0	0	0	0	0	0	0	0	0	0
Tax Payments											
Income Taxes		0	1,495	1,778	1,376	1,242	3,139	3,630	3,766	3,891	4,020
		E0 040		,	*	,	,		*	,	,
Total Outgoing Payments		52,016	55,071	56,962	58,215	59,787	63,440	65,740	67,739	69,784	71,889

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YEARS 2039 - 2048

End of Year	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048
Adjustments for Cash Flow										
Total Expected Income	18,318	33,558	51,208	50,417	52,251	63,440	65,740	67,739	69,784	71,889
Plus Adjustments										
Available Cash	0	0	0	0	0	0	0	0	0	0
Loan Proceeds Assets Used for Cash Flow	0	0	5.754	0	0	0	0	0	0	0
	33,698	21,513	5,754	7,798	7,536	· ·	· ·	9	0	
Total Outgoing Payments	52,016	55,071	56,962	58,215	59,787	63,440	65,740	67,739	69,784	71,889
Annual Shortfall (if any)	0	0	0	0	0	0	0	0	0	0
Total Worth										
Assets										
Bank Account	0	0	0	0	0	0	0	0	0	0
Cash Account	0	0	0	0	0	0	0	0	0	0
Building Society	2 126	0	0	0	0	0	0	0	0	0
Inherited BT Shares Family Home	2,136 552,170	563,214	574,478	585,968	597,687	609,641	621,834	634,270	646,956	659,895
Average Car Value	30,718	31,640	32,589	33,566	34,573	35,611	36,679	37,779	38,913	40,080
Pension Tax-free Cash Proceeds	0	0	0	0	0	0	0	0	0	0
ABC ISA Andrew	10,897	11,454	12,040	7,396	0	0	0	0	0	0
ABC ISA Jenny	26,349	7,960	2,521	0	0	0	0	0	0	0
Investment Bond	0	0	0	0	0	0	0	0	0	0
Harris Engineering Money Purchase	92,955	90,448	87,649	86,739	85,288	73,658	60,546	46,245	30,701	13,844
Jenny Stakeholder Personal Pension	0	0	0	0	0	0	0	0	0	0
Total Assets	715,226	704,715	<b>709,277</b>	713,669	717,549	718,909	719,059	718,295	716,569	713,818
	713,220	704,713	109,211	713,009	111,549	1 10,909	7 19,009	7 10,293	7 10,309	113,010
Liabilities										
Loan for Family Home	0	0	0	0	0	0	0	0	0	0
Income Taxes	0	0	0	0	0	0	0	0	0	0
Total Liabilities	U	0	U	U	0	0	U	0	0	U
Cumulative Shortfall	0	0	0	0	0	0	0	0	0	0
Net Worth	715,226	704,715	709,277	713,669	717,549	718,909	719,059	718,295	716,569	713,818
Summary										
Total Assets	715,226	704,715	709,277	713,669	717,549	718,909	719,059	718,295	716,569	713,818
Total Liabilities	0	0	0	0	, 0	0	0	0	0	0
Net Worth of Clients	715,226	704,715	709,277	713,669	717,549	718,909	719,059	718,295	716,569	713,818
		,		•	•	•	•	,	•	
Total Net Holdings	715,226	704,715	709,277	713,669	717,549	718,909	719,059	718,295	716,569	713,818

YEARS 2049 - 2058

Current Situation, Cash Flow	w Summary										
	End of Year	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058
<b>Incoming Cash Flow</b>											
Salary											
Harris Engineering		0	0	0	0	0	0	0	0	0	0
The Tea Tree		0	0	0	0	0	0	0	0	0	0
Other Income											
Dividend		0	0	0	0	0	0	0	0	0	0
Disability		U	Ü	U	U	U	U	U	U	U	U
State Benefits Jenny's Government Benefits		21.267	21,906	22,563	23,240	23,937	24,655	25,394	26,156	26,941	27,749
Andrew's Government Benefits		21,267 21,267	21,906	22,563	23,240	23,937	24,655	25,394 25,394	26,156	26,941	27,749
Earnings (Cash Dividends)		,	,,	,	-,	-,	,	- ,	.,	- /-	.,.
Inherited BT Shares		0	0	0	0	0	0	0	0	0	0
Retirement Plan Distributions											
Harris Engineering Money Purchase	'	14,116	0	0	0	0	0	0	0	0	0
Jenny Stakeholder		1,577	1,577	1,577	1,577	1,577	1,577	1,577	1,577	1,577	1,577
Personal Pension		3,165	3,165	3,165	3,165	3,165	3,165	3,165	3,165	3,165	3,165
Retained Final Salary Pension		8,264	8,512	8,768	9,031	9,301	9,581	9,868	10,164	10,469	10,783
Miscellaneous Income Tax Refund		0	0	0	0	0	0	0	0	0	0
income Tax Refund		U	U	U	U	U	U	U	U	U	U
Total Expected Income		69,657	57,065	58,634	60,251	61,916	63,632	65,398	67,218	69,092	71,023
Outgoing Payments											
Basic Expenses											
Final Expenses Andrew		0	0	0	0	0	0	0	0	0	0
Final Expenses Jenny		0	0	0	0	0	0	0	0	0	0
Retirement Living Expenses Living Expenses		69,905 0	72,002 0	74,162 0	76,387 0	78,679 0	81,039 0	83,470 0	85,975 0	88,554 0	91,210 0
ABC Term		Ö	0	0	0	0	0	0	0	Ö	Ö
Disability		0	0	0	0	0	0	0	0	0	0
Education & Specific Needs											
University		0	0	0	0	0	0	0	0	0	0
University		0	0	Ü	0	0	0	0	0	0	0
Loan Payments		0	0	0	0	0	0	0	0	0	0
Loan for Family Home		U	U	U	U	U	U	U	U	U	U
Retirement Plan Contributions	S	0	0	0	0	0	0	0	0	0	0
Harris Engineering Money Purchase Jenny Stakeholder		0	0	0	0	0	0	0	0	0	0
Personal Pension		0	0	0	0	0	0	0	0	0	0
Retained Final Salary Pension		0	0	0	0	0	0	0	0	0	0
Miscellaneous											
Discretionary Spending		0	0	0	0	0	0	0	0	0	0
Tax Deductions		_		_				_		_	_
Harris Engineering The Tea Tree		0	0	0	0	0	0	0	0	0	0
	_	U	U	U	U	U	U	U	U	U	U
National Insurance Deduction Harris Engineering	ıs	0	0	0	0	0	0	0	0	0	0
The Tea Tree		0	0	0	0	0	0	0	0	0	0
Tax Payments											
Income Taxes		3,968	466	461	456	451	445	440	434	428	422
Total Outgoing Downsate		72 072	72.460	74 624	76 042	70.420	04 405	92.040	96 400	00 000	04 633
Total Outgoing Payments		73,873	72,469	74,624	76,843	79,130	81,485	83,910	86,408	88,982	91,632

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10 June, 2019 10 of 19

YEARS 2049 - 2058

End of Year	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058
Adjustments for Cash Flow										
Total Expected Income	69,657	57,065	58,634	60,251	61,916	63,632	65,398	67,218	69,092	71,023
Plus Adjustments										
Available Cash Loan Proceeds	0	0	0	0	0	0	0	0	0	0
Assets Used for Cash Flow	0	0	0	0	0	0	0	0	0	0
Total Outgoing Payments	73,873	72,469	74,624	76,843	79,130	81,485	83,910	86,408	88,982	91,632
Annual Shortfall (if any)	4,216	15,404	15,989	16,592	17,213	17,853	18,512	19,190	19,889	20,609
Total Worth										
Assets										
Bank Account	0	0	0	0	0	0	0	0	0	0
Cash Account	0	0	0	0	0	0	0	0	0	0
Building Society Inherited BT Shares	0	0	0	0	0	0	0	0	0	0
Family Home	673,093	686,555	700,286	714,291	728,577	743,149	758,012	773,172	788,635	804,408
Average Car Value	41,283	42,521	43,797	45,111	46,464	47,858	49,293	50,772	52,295	53,864
Pension Tax-free Cash Proceeds	0	0	0	0	0	0	0	0	0	0
ABC ISA Andrew	0	0	0	0	0	0	0	0	0	0
ABC ISA Jenny	0	0	0	0	0	0	0	0	0	0
Investment Bond	0	0	0	0	0	0	0	0	0	0
Harris Engineering Money Purchase Jenny Stakeholder	0	0	0	0	0	0	0	0	0	0
Personal Pension	0	0	0	0	0	0	0	0	0	0
Total Assets	714,375	729,076	744,082	759,402	775,041	791,007	807,305	823,944	840,931	858,272
Liabilities										
Loan for Family Home	0	0	0	0	0	0	0	0	0	0
Income Taxes	0	0	0	0	0	0	0	0	0	0
Total Liabilities	0	0	0	0	0	0	0	0	0	0
Cumulative Shortfall Net Worth	4,216 710,159	19,620 709,455	35,609 708,473	52,202 707,200	69,415 705,626	87,268 703,739	105,779 701,526	124,970 698,974	144,859 696,072	165,468 692,804
Net Worth	710,139	709,455	100,413	707,200	703,020	103,139	701,320	090,974	090,072	092,004
Summary										
Total Assets	714,375	729,076	744,082	759,402	775,041	791,007	807,305	823,944	840,931	858,272
Total Liabilities	. 0	. 0	. 0	0	. 0	. 0	. 0	. 0	0	. 0
Net Worth of Clients	710,159	709,455	708,473	707,200	705,626	703,739	701,526	698,974	696,072	692,804
Total Net Holdings	710,159	709,455	708,473	707,200	705,626	703,739	701,526	698,974	696,072	692,804
i otal itol Holalings	7 10,133	105,455	100,713	101,200	100,020	100,100	101,520	000,014	330,012	002,004

Current Situation, Cash Flow Summar	-
End of Yo	ear 2059
<b>Incoming Cash Flow</b>	
Salary	0
Harris Engineering The Tea Tree	0
Other Income	
Dividend	0
Disability	0
State Benefits	
Jenny's Government Benefits	28,582
Andrew's Government Benefits	28,582
Earnings (Cash Dividends) Inherited BT Shares	0
Retirement Plan Distributions	
Harris Engineering Money Purchase	0
Jenny Stakeholder Personal Pension	1,577 3,165
Retained Final Salary Pension	11,106
Miscellaneous	
Income Tax Refund	0
Total Expected Income	73,011
<b>Outgoing Payments</b>	
Basic Expenses	
Final Expenses Andrew	0
Final Expenses Jenny Retirement Living Expenses	93,947
Living Expenses	0
ABC Term Disability	0
Education & Specific Needs	
University	0
University	0
Loan Payments	
Loan for Family Home	0
Retirement Plan Contributions	0
Harris Engineering Money Purchase Jenny Stakeholder	0
Personal Pension	0
Retained Final Salary Pension	0
Miscellaneous Discretionary Spending	0
Tax Deductions	
Harris Engineering	0
The Tea Tree	0
National Insurance Deductions	
Harris Engineering The Tea Tree	0
Tax Payments	
Income Taxes	416
Total Outgoing Payments	94,362
i otal outgoing i ayılıcılıs	34,302

Current Oltaation, Casii i lo	w Guillillary	
	End of Year	2059
<b>Adjustments for Cash Fl</b>	low	
Total Expected Income		73,011
Plus Adjustments		
Available Cash		0
Loan Proceeds Assets Used for Cash Flow		0
Total Outgoing Payments		94,362
Annual Shortfall (if any)		21,351
<b>Total Worth</b>		
Assets		
Bank Account		0
Cash Account Building Society		0
Inherited BT Shares		0
Family Home		820,496
Average Car Value		55,480
Pension Tax-free Cash Proceeds ABC ISA Andrew		0
ABC ISA Jenny		0
Investment Bond		0
Harris Engineering Money Purchase Jenny Stakeholder		0
Personal Pension		0
Total Assets		875,977
Liabilities		
Loan for Family Home		0
Income Taxes Total Liabilities		0
		•
Cumulative Shortfall		186,819
Net Worth		689,157
Summary		
Total Assets		875,977
Total Liabilities		0
Net Worth of Clients		689,157
Total Net Holdings		689,157

# **Assumptions**

# **Andrew James Elliott**

# Jenny Elliott

Age: 46 Male Born: 14 Sep., 1972

Age: 45 Female Born: 08 Jan., 1974

Email Address: andrew@mail.com

Email Address: jenny@mail.com

Do not use Email for Notifications

Do not use Email for Notifications

Andrew and Jenny are married. Home Phone: 01743 248515

Business Phone: 01743 236214

## **Mailing Address**

23 Lawn Green Court Shrewsbury, , ST3 7TF

#### **Children and Dependents**

Name	Date of Birth	Gender	Relationship	Dependent of
Christopher	09 Oct., 2005	Male	Child	Jenny, Andrew
Shannon	18 Mar., 2008	Female	Child	Jenny, Andrew

#### **Salaries**

		Current						
Employer	Employee	Salary	Frequency	Rate				
Harris Engineering	Andrew	£700	Monthly	3.000%				
The Tea Tree	Jenny	£650	Monthly	3.000%				

#### Other Income

Description	Recipient	Amount	Frequency	Inflation Rate	Tax Exempt
Dividend	Andrew	£3,500	Monthly	3.000%	No
(Dividend)			-		

## **Current Bank Accounts, Savings, Deposit**

Account Name	Owner	Current Balance	Balance As Of	Interest Rate	
				0.000%	
Bank Account	Jenny, Andrew	,	15 Jan., 2016	0.000,0	
Cash Account	Jenny, Andrew	£0	23 Jan., 2016	0.000%	This asset is the Cash Account
Building Society	Jenny, Andrew	£12,000	27 Feb., 2015	2.500%	

Tov	Cff:	sians	· Ins	estm/	anta
ıax-	·ETTIC	nent	· INV	/estm	ents

	Current		Interest
Owner	Balance	Balance As Of	Rate
Andrew	£3,546	13 Jun., 2017	5.000%
Jenny	£7,632	27 Feb., 2015	5.000%
	Current		Interest
Owner	Balance	Balance As Of	Rate
Jenny, Andrew	£0	15 Jan., 2014	0.000%
	Andrew Jenny Owner	Andrew £3,546 Jenny £7,632  Current Balance	Owner         Balance         Balance As Of           Andrew         £3,546         13 Jun., 2017           Jenny         £7,632         27 Feb., 2015    Current  Balance  Balance As Of

## Stocks

Cash Proceeds

					Rate	es
Name/		Current			Div.	App.
Symbol	Owner	Value	Balance As Of	Basis	Rate	Rate
Inherited BT Shares	Andrew	£7,425	27 Feb., 2015	£0	1.300%1	3.000%

### **Investment Bonds**

		Market		Face	Growth
Name/Symbol	Owner	Value	Balance As Of	Amount	Rate
Investment Bond	Andrew	£14,365	27 Apr., 2015	£10,000	6.000%

### **Retirement Plans**

Name	Owner	Current Balance	Balance As Of	Growth Rate	Owner Contrib.	Employer Contrib.
Harris Engineering	Andrew	£25,440	27 Feb., 2017	5.000%	£100	£100
Money Purchase Jenny Stakeholder	Jenny	£9,860	27 Feb., 2015	6.000%	£50	£50
Personal Pension	Andrew	£24,000	28 Sep., 2015	5.000%	£100	£0

## **Final Salary Scheme**

Name	Owner	Benefit	Lump Sum	Death In Service Lump Sum	Inflation Rate	Start
Retained Final Salary Pension	Andrew	£5,000	£0	£0	3.000%	Starting when Andrew retires

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<sup>&</sup>lt;sup>1</sup> Received in Cash

#### Residences

**Family Home** 

 Owner
 Value
 Balance As Of Basis
 Enny, Andrew
 £345,000
 07 Mar., 2016
 £195,000
 2.000%

Personal Loan Secured by this Asset

 Balance as of
 Balance
 Payment
 Frequency
 Rate

 14 Jun., 2016
 £95,000
 £630
 Monthly
 4.500%

## **Personal Property**

#### Life Insurance-Individual

Cash Face Name Insured Owner **Beneficiary** Premium Frequency Value Amount ABC Term Joint Andrew Andrew £150,000 £46 Monthly £0

## **Disability Insurance-Individual**

Monthly Waiting Benefit Name Insured Owner Benefit Period Period Premium Frequency Disability Andrew £500 90 Days £54 Monthly Andrew Age 65

# **Essential Living Expenses**

Description	Amount	Frequency	Inflation	Percent Continuing after First Death	Percent Continuing after First Disability	Percent Continuing after First Retirement
Final Expenses Andrew	£10,000	One Time	3%	100%	100%	100%
Final Expenses Jenny	£10,000	One Time	3%	100%	100%	100%
Retirement Living	£2,400	Monthly	3%	100%	100%	100%
Expenses		•				
Living Expenses	£2,400	Monthly	3%	70%	100%	100%

# **Education Expenses**

Description	Amount	Frequency	Percent of Estimated Aid
University	£7,500	Annual	0%
University	£7,500	Annual	0%

Deb
-----

		Payment		Current		Interest
Liability Name	Owner	Amount	Frequency	Balance	Balance As Of	Rate
Loan for Family Home	Jenny, Andrew	£630	Monthly	£95,000	14 Jun., 2016	4.500%

## **Distribute Income to Specific Assets**

Description	From	То	Amount	Apply Inflation
Dividend to Savings  Already started and ending a	Dividend fter the illustration.	<b>Building Society</b>	20%	n/a
Jenny's Income to Savings  Already started and ending w	The Tea Tree	<b>Building Society</b>	20%	n/a

# **Reposition Assets**

Description	From	То	Frequency	Amount	Apply Inflation
Savings Already started	Bank Account and ending when the first clien	Building Society <i>t retires</i> .	Monthly	£500	no
age 75	ndrawals ABC ISA Andrew	Cash Account	Annual	5%	n/a
Starting when A	Andrew turns 75 and ending afte	er the illustration.			
Invest Life Insurance Already started	ce ABC Term and ending after the illustration	Building Society <i>n</i> .	Monthly	100%	n/a
Sell Investment Bos Starting when b	nd Investment Bond ooth clients retire.	Building Society	n/a	n/a	n/a

# **Sweep Transaction**

Description	From	То	Thres- hold	Min, Trans.	Frequency	Amount	Apply Inflation
Sweep	Cash Account	<b>Building Society</b>	£1,000	£0	Monthly	100%	n/a
Already started and ending after the illustration.							

## **Pension Distribution**

Description	From	То	Tax Free Option	Drawdown Method	GAD Rate	Frequency	Convert To Annuity
Money Purchase tax-	Harris	Pension Tax-free	25%	Amount	0	Monthly	no
free cash	Engineering	Cash Proceeds				•	
	Money Purchase						
Starting when And	lrew retires and en	ding after a one tin	ie occurren	ce.			
Money Purchase	Harris	Cash Account		Amount	0	Monthly	no
Drawdown to Age 70	Engineering					•	
	Money Purchase						

Starting when Andrew turns 67 and ending when Andrew turns 70.

## **Cash Flow Sources (in order of consumption)**

•	-	•
Cash Account		Unrestricted
Bank Account		Unrestricted
Pension Tax-free Cash Proceeds		Unrestricted
Building Society		Unrestricted
Inherited BT Shares		Unrestricted
ABC ISA Jenny		Unrestricted
ABC ISA Andrew		Unrestricted
Harris Engineering Money Purchase		Unrestricted
Personal Pension		Unrestricted

# Additional Details

Andrew is age 46 and Jenny is age 45.

Andrew is eligible for State Benefits. Andrew's State Benefits are based on levels provided in today's terms increased by inflation. Andrew plans to take State Retirement Benefits starting at age 65.

Jenny is eligible for State Benefits. Jenny's certain State Benefits are based on levels provided in today's terms increased by inflation. Jenny plans to take State Retirement Benefits starting at age 60.

#### **Income Tax Rates**

Basic Income Tax Rate: 20% Higher Income Tax Rate: 40% Additional Income Tax Rate: 45%

## **Capital Gains Tax**

Taxation on the gains from assets that are liable to Capital Gains Tax are deducted at the rate of 10% up to the basic tax band and 20% thereafter. Liable gains on Investment Bonds are taxed at 20%. An individual's Annual Exemption amount is deducted from the total gains in any given year before Capital Gains Tax is applied. The current Annual Exemption amount is increased annually by the State Benefits inflation rate. Capital Gains Tax is not applied to the following asset types: Bank Accounts, Other Bonds (Government), ISAs PEPs TESSAs, Property – Main Residence, Savings (Cash Equiv.) and Venture Capital Trusts. Entrepreneur Capital Gains Tax relief is not applied.